THE INTERNATIONAL MARKETING MAGAZINE FOR FRESH PRODUCE BUYERS IN EUROPE

# MEDIA KIT2024

fruitnet.com/eurofruit



Eurofruit delivers fresh ideas and insight that deepen your knowledge of Europe's fruit and vegetable business.

It is the essential source of information and analysis for anyone who wants to understand the European fresh produce market.

The magazine celebrates innovation in all parts of the industry, from supply chains to retail merchandising, from technology and packaging to marketing and varietal development.

And, with distribution at all major industry events, as well as a prominent online presence, *Eurofruit* is a unique platform for brands to raise their profile in Europe's crowded marketplace.

MIKE KNOWLES MANAGING DIRECTOR, FRUITNET EUROPE

8.5K

AVERAGE PRINT READERSHIP

31K

DIGITAL SUBSCRIBERS

75K

MONTHLY DIGITAL READERS

73K

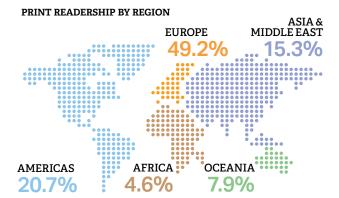
SOCIAL MEDIA FOLLOWERS

397K

MONTHLY ENGAGEMENTS

272K

TOTAL EVENT AUDIENCE



Eurofruit is part of Fruitnet Media International, which also publishes Fresh Produce Journal, Fruchthandel Magazine, Asiafruit, Produce Plus and Asiafruit China. All of the group's online content can be found via Fruitnet.com,

Online data based on 2023 figures from Google Analytics.

### **EDITORIAL PROGRAMME**

CONTACT

editorial@fruitnet.com

#### 1—FRUIT LOGISTICA **EDITION · PART I**

**FEATURES** 

Bananas · Southern Hemisphere grapes Blueberries · Citrus · Melons Packaging and techology

**BOOKING DEADLINE** 29 November 2023

**EVENT DISTRIBUTION Fruit Logistica** 

**INCLUDES** 

### FRESH FOCUS

2—FRUIT LOGISTICA **EDITION · PART II** 

**FEATURES** 

SH apples and pears Strawberries · Pineapples Seeds and varieties Organics · Smart agriculture

BOOKING DEADLINE 5 January 2024

**EVENT DISTRIBUTION** Fruit Logistica

**INCLUDES** 

FRESH FOCUS

3—MEDITERRANEAN **EDITION** 

**FEATURES** 

Avocados · Grapes · Berries Mangoes · Stonefruit SH kiwifruit · Asparagus Sorting and grading

**BOOKING DEADLINE** 1 March 2024

**EVENT DISTRIBUTION** Freskon · Medfel Macfrut

FRESH FOCUS ITALY

SPECIAL EDITION

Our annual focus on the leading players in Italy's fresh fruit and vegetable trade

BOOKING DEADLINE 5 April 2024

**EVENT DISTRIBUTION** Macfrut · Fruit Attraction Asia Fruit Logistica **Fruit Logistica** 

Fresh Focus Banana and Fresh Focus South Africa also distributed at Asia Fruit Logistica, Fruit Attraction, and Fruitnet events

#### 4—SPRING EDITION

#### **FEATURES**

Tomatoes · Morocco · Citrus Melons · Apricots · Cherries Peppers · Wholesale markets

**BOOKING DEADLINE** 5 April 2024

**EVENT DISTRIBUTION** 

**Global Tomato Congress Morocco Tomato Congress** 

INCLUDES

FRESH FOCUS TOMATO

#### FRESH FOCUS SUSTAINABILITY

SPECIAL EDITION

How can the fresh produce industry find a sustainable path to growth?

BOOKING DEADLINE 26 April 2024

**EVENT DISTRIBUTION** 

Fruit Logistica · Greentech Asia Fruit Logistica Fruit Attraction · European **Sustainability Forum** 

#### 5—INNOVATION **EDITION**

#### **FEATURES**

Turkey · Onions and garlic Peaches and nectarines Pears

**BOOKING DEADLINE** 3 May 2024

**EVENT DISTRIBUTION** Greentech

Interpack

**INCLUDES** 

FRESH FOCUS PACKAGING & TECHNOLOGY

#### **6—SUMMER EDITION**

#### **FEATURES**

Blueberries · Salads Al and automation Plums · Crop protection

**BOOKING DEADLINE** 

5 June 2024

**EVENT DISTRIBUTION Fruitnet Grape** Congress

**INCLUDES** 

FRESH FOCUS

Fresh Focus P&T and Fresh Focus Grape also distributed at Fruit Attraction, Asia Fruit Logistica, Fruit Logistica, and Fruitnet events

### EDITORIAL PROGRAMME

CONTACT

editorial@fruitnet.com

#### **7—AUTUMN EDITION**

#### FRESH FOCUS

### FRESH FOCUS NORTH AMERICA

#### 8—FRUIT ATTRACTION **EDITION**

**FEATURES** 

Apples and pears Lemons and limes · Plums

Potatoes

BOOKING DEADLINE

5 July 2024

**EVENT DISTRIBUTION** 

Prognosfruit · Interpoma Asia Fruit Logistica

**INCLUDES** 

APPLE & PEAR

FRESH FOCUS

SPECIAL EDITION

News and analysis from this rapidly expanding fresh produce category

**BOOKING DEADLINE** 2 August 2024

**EVENT DISTRIBUTION** 

Asia Fruit Logistica **Fruit Attraction Fruit Logistica** 

SPECIAL EDITION

A closer look at some of the world's key produce suppliers into North America

BOOKING DEADLINE 9 August 2024

**EVENT DISTRIBUTION** Global Produce & Floral **FEATURES** 

Spain · Morocco · Portugal Berries · Tomatoes · Peppers Brassicas · Grapes · Logistics

BOOKING DEADLINE 23 August 2024

**EVENT DISTRIBUTION Fruit Attraction** 

Fresh Focus Apple & Pear also distributed at Fruit Attraction, Asia Fruit Logistica, and Fruitnet events

#### 9 — WINTER EDITION

#### FRESH FOCUS

#### TROPICALS

FEATURES

Citrus · Kiwifruit · Blueberries Cherries · SH stonefruit Southern Africa · Apples Persimmons · Shelf-life

BOOKING DEADLINE 27 September 2024

**EVENT DISTRIBUTION Fruitnet Citrus Congress** Interpoma

**INCLUDES** 

SPECIAL EDITION A deep dive into the latest trends and new developments in tropical fresh fruits and vegetables

**BOOKING DEADLINE** 15 November 2024

**EVENT DISTRIBUTION** Fruit Logistica Asia Fruit Logistica **Fruit Attraction** 

Fresh Focus Citrus and Fresh Focus Tropicals also distributed at Fruit Logistica, Asia Fruit Logistica, Fruit Attraction, and Fruitnet events

### PRINT ADVERTISING

#### CONTACT

advertising@fruitnet.com

**Premium positions** 

Back cover

Inside front cover €4.200

Inside back cover €3,500

Front section

(first 15 pages of magazine)

#### **HOW TO SUPPLY YOUR ARTWORK**

#### Please supply artwork as one of following:

- 1. Print-ready PDF
- 2. InDesign or Illustrator CC2024 or earlier:
  - All fonts must be supplied/outlined
  - Images must be 300 DPI in CMYK
- 3. Photoshop CC2024 or earlier:
  - Saved as JPG. TIFF or EPS (CMYK only)
  - Minimum 300 DPI

#### How to send artwork:

- » To design@fruitnet.com (max 25MR)
- Via WeTransfer.com (larger files)

#### **FULL PAGE €2.950**



- 210mm x 297mm plus 3mm bleed Logos and text must be at least 8mm from edge of page

### **Digital Edition**

#### **DOUBLE PAGE SPREAD €4,990**



— 420mm x 297mm plus 3mm bleed Logos and text must be at least 8mm from edge of page

# **Digital Edition**

### HALF PAGE SPREAD €3,350



- 420mm x 144mm plus 3mm bleed Logos and text must be at least 8mm from edge of page

#### **HALF PAGE €2,100**



#### Horizontal

- 171mm x 127mm

#### Horizontal with bleed – 210mm x 143mm plus 3mm bleed

Logos and text must be at least 8mm from edge of page



#### Vertical

71mm x 256mm

#### Vertical with bleed – 88mm x 297mm plus 3mm bleed

Logos and text must be at least 8mm from edge of page

#### Digital Edition Landscape only

Digital Edition



#### THIRD PAGE €1,890



#### Horizontal

– 171mm x 83mm

#### Horizontal with bleed - 210mm x 99mm

Logos and text must be at least 8mm from edge of page



#### Vertical

- 46mm x 256mm

#### Vertical with bleed - 63mm x 297mm

Logos and text must be at least 8mm from edge of page

#### **Digital Edition** Landscape only



#### **QUARTER PAGE €1,680**



#### Horizontal

– 171mm x 61mm

Logos and text must be at least 8mm from edae of paae



#### Vertical - 71mm x 127mm

Logos and text must be at least 8mm from edge of page





### CREATIVE MARKETING

#### CONTACT

advertising@fruitnet.com

#### **BOUND-IN BOOKMARK €4,500**



#### **BELLY WRAP**

Standard **€4,500** Creative **€5,000** 





**Digital Edition** Your advert displays as a digital bellywrap

#### **BOUND-IN CARD €5,500**

TWIO PAGES OF ADVERTISEMENT FRONT AND REVERSE, PRINTED ON THICKER PAPER



Digital Edition
Your advert displays as two
consecutive full-page adverts

#### **FOLD-OUT COVER €6,500**

THREE PAGES OF ADVERTISEMENT



#### **ADVERTORIALS**

Full page **€2,950** 



#### Video content



€2,790
Video content needs to be supplied as a YouTube or Vimeo weblink

**DIGITAL-ONLY OPTIONS** 

#### Top banner



**€2,500**Top banner for logged-in users.
Once clicked, user is taken to advertiser's advert or digital content

Premium position 1600x400px

#### Double-page spread €4,990



#### Floating banner



**€4,500** 

Your banner will appear on all magazine pages. Once clicked, user is taken to advertiser's advert or digital content

All pages 320x50px

# ONLINE ADVERTISING

#### CONTACT

advertising@fruitnet.com

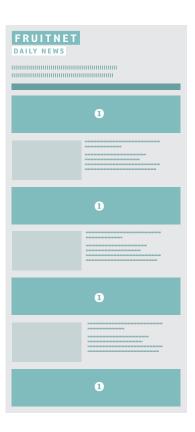
#### **Banner options for Fruitnet.com/eurofruit**

	FILE TYPES	(SIZE - PIXELS) DESKTOP MOBILE		(PRICE) WEEKLY MONTHLY	
O Super Banner	JPG · PNG · GIF	1180 x 130	370 x 140	<b>€550</b>	€2,200
2 Central Banner	JPG · PNG · GIF	1180 x 130	370 x 140	€450	€1,800
<b>8</b> Large Side Banner	JPG · PNG · GIF	375 x 440	375 x 440	€400	€1,600
Small Side Banner	JPG · PNG · GIF	375 x 225	375 x 225	€200	€800
<ul><li>Video Banner</li></ul>	LINK	375 x 225	375 x 225	€450	€1,800
Website Take Over Starting from €750/week					
Advertorial	Up to 500 words - €2950				



#### **Banner options for Fruitnet Daily News (free email)**

	FILE TYPES	(SIZE - PIXELS)		(PRICE)		
		DESKTOP	MOBILE	WEEKLY	MONTHLY	
<ul><li>Central Banner</li></ul>	JPG · PNG · GIF	600 x 200	600 x 200			
<ul><li>1. Premium: position of the banner 1-5</li><li>5. Standard: position 5-20</li></ul>				€400 €300	€1,600 €1,200	
Advertorial (published in newsletter and website Appears once in Newsleter (up to 500 words)				One off charge €2,950		



# RATE CARD

#### CONTACT

advertising@fruitnet.com

MAGAZINE DISPLAY		RATE (€)	FRUITNET.COM		RATE (€)	WEEK	MONTH
Quarter page		1,680	Super banner			550	2,200
Third page		1,890	Central banner			450	1,800
Half page		2,100	Large side banner			400	1,600
Full page		2,950	Small side banner			200	800
Full page in first third		3,700	News sponsor			450	1800
Half page spread		3,350	EMAIL NEWSLETTER	!			
Double page spread		4,990	Standard banner			300	1,200
			Premium banner			400	1,600
Inside back cover		3,500					
Inside front cover		4,200	SPECIAL FORMATS				
Back cover		4,500	Video banner			450	1,800
			Fruitbox podcast sp	onsor			3,000
PRINT MARKETING			Video episode spor				5,000
Magazine insert		2,790	Fruitnet Presents vi	deo feat	ure		5,000
Full page advertorial		2,950	Microsite with besp	oke con	tent		10,000
DPS advertorial		4,990					
Belly wrap	standard	4,000					
	creative	5,000	DISCOUNTS	%		COMMIS	
Bound-in bookmark	from	4,500	2+	5	UK age	-	10
Bound-in card	from	5,500	4+	10	Other a	gency	15
Fold-out cover	from	6,500	6+ 8+	15			
				20 25			
DIGITAL EDITION ONLY			10+	25			
Top banner		2,500					
Video content		2,750					
500-word advertorial		2,950					
Floating banner on all pages 320	)x50	4,950					

 $\label{thm:print} \mbox{Display advertisements will appear in print and digital editions.}$ 



**Fruitnet Live** specialises in creating high quality, content rich, commercial networking conferences for the fresh produce industry held around the globe. These live events provide the best arena to connect with present and future clients, discover new trade opportunities and to shape the future of your business.



**FRESH PRODUCE INDIA 21-22 MARCH 2024 · MUMBAI**freshproduceindia.com



FRUITNET GRAPE CONGRESS 4 JULY 2024 · BARI grapecongress.com



**GLOBAL TOMATO CONGRESS 14-15 MAY 2024 · THE HAGUE**globaltomatocongress.com



ASIAFRUIT CONGRESS
4-6 SEPTEMBER 2024 · HONG KONG
asiafruitcongress.com



EUROPEAN SUSTAINABILITY FORUM 11-12 JUNE 2024 · BONN



**DEUTSCHE OBST & GEMÜSE KONGRESS 23-24 SEPTEMBER 2024 · DÜSSELDORF**dogkongress.de



FESTIVAL OF FRESH
13 JUNE 2024 · EVESHAM, UK
fruitnet.com/festivaloffresh



FRUITNET CITRUS CONGRESS 5-6 NOVEMBER 2024 · VALENCIA citruscongress.com

#### OFFICIAL COOPERATION PARTNER



**FRUIT LOGISTICA** 

7-9 FEBRUARY 2024 · BERLIN



**ASIA FRUIT LOGISTICA** 

4-6 SEPTEMBER 2024 · HONG KONG

#### **PRINT & DIGITAL**

12 months €250 / 6 months €140

Nine print editions of *Eurofruit*, plus seven *Fresh Focus* specials

Digital editions to download on day of publication

Full online archive of previous digital editions

Fruitnet Daily News email newsletter

#### **DIGITAL**

12 months €200 / 6 months €115

Nine digital editions of Eurofruit, plus seven Fresh Focus specials

Digital editions to download on day of publication

Full online archive of previous digital editions

Fruitnet Daily News email newsletter

#### CORPORATE

**Prices on request** 

Same benefits as Print & Digital package

Bespoke packages available for team or company

Volume discounts for three or more subscribers

Personalised account management



Download the free Eurofruit app!







#### **EDITORIAL**



MIKE KNOWLES MANAGING DIRECTOR michael@fruitnet.com +44 20 7501 3702 in mikefruitnet



MAURA MAXWELL MANAGING EDITOR maura@fruitnet.com +44 20 7501 3706 in maurafruitnet



CARL
COLLEN
DEPUTY EDITOR
carl@fruitnet.com
+44 20 7501 3703



TOM JOYCE NEWS EDITOR tom@fruitnet.com +44 20 7501 3704 in tomfruitnet



LUISA CHESHIRE SENIOR REPORTER luisa@fruitnet.com +44 20 7501 3729 in luisafruitnet



FRED SEARLE UK EDITOR fred@fruitnet.com +44 20 7501 0301 in fredfruitnet

#### **ADVERTISING**



ARTUR
WISELKA
SALES DIRECTOR
artur@fruitnet.com
+44 20 7501 0309
in arturfruitnet



GIORGIO MANCINO SENIOR SALES MANAGER giorgio@fruitnet.com +44 20 7501 3716 in giorgiofruitnet



JOSSELYN
POZO
ACCOUNT MANAGER
josselyn@fruitnet.com
+44 20 7501 0313
in josselynfruitnet

AGENTS
CRISTINA DELOF
MOROCCO, FRANCE & TUNISIA
cristina@fruitnet.com
+34 93 000 57 54

#### GIORDANO GIARDI

ITALY giordano@fruitnet.com +39 059 786 3839

#### **JEFF LONG**

US & CANADA jeff@fruitnet.com +1 805 448 8027

#### **FRED MEINTJES**

SOUTH AFRICA fredomeintjes@gmail.com +27 28 754 1418

#### KATE RICHES

ASIA-PACIFIC kate@fruitnet.com +61 3 9040 1601

#### **MANAGEMENT**



CHRIS
WHITE
MD, FRUITNET
chris@fruitnet.com
+44 20 7501 3710
in chrisfruitnet



ULRIKE NIGGEMANN COMMERCIAL DIRECTOR un@fructhandel.de +49 211 99 10 425

#### **DESIGN & PRODUCTION**

SIMON SPRECKLEY DESIGN MANAGER simon@fruitnet.com +44 20 7501 3713

#### **EVENTS & MARKETING**

#### LAURA MARTIN NUNEZ

HEAD OF EVENTS & MARKETING laura@fruitnet.com +44 20 7501 3720

#### **ACCOUNTS**

#### **TRACEY HAINES**

ACCOUNTS RECEIVABLE tracey@fruitnet.com +44 20 7501 3717

#### **SUBSCRIPTIONS**

#### CONTACT

subscriptions@fruitnet.com +44 20 7501 0311